

## DRIVEN BY EXCELLENCE

Johannes van Heerden

Lae Chamber of Commerce & Industry update – 22 November 2016

JSE (HAR) NYSE (HMY)

#### PRIVATE SECURITIES LITIGATION REFORM ACT SAFE HARBOUR STATEMENT

This presentation contains forward-looking statements within the meaning of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended, with respect to our financial condition, results of operations, business strategies, operating efficiencies, competitive positions, growth opportunities for existing services, plans and objectives of management, markets for stock and other matters. These include all statements other than statements of historical fact, including, without limitation, any statements preceded by, followed by, or that include the words "targets", "believes", "expects", "aims", "intends", "will", "may", "anticipates", "would", "could", "estimates", "forecast", "predict", "continue" or similar expressions or the negative thereof.

These forward-looking statements, including, among others, those relating to our future business prospects, revenues and income, wherever they may occur in this report and the exhibits to this report, are essentially estimates reflecting the best judgment of our senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. As a consequence, these forward-looking statements should be considered in light of various important factors, including those set forth in this presentation. Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include, without limitation: overall economic and business conditions in South Africa, Papua New Guinea, Australia and elsewhere, estimates of future earnings, and the sensitivity of earnings to the gold and other metals prices, estimates of future gold and other metals production and sales, estimates of future cash flows, and the sensitivity of cash flows to the gold and other metals prices, statements regarding future debt repayments, estimates of future exploration results and the replacement of reserves, the ability to achieve anticipated efficiencies and other cost savings in connection with past and future acquisitions, fluctuations in the market price of gold, the occurrence of hazards associated with underground and sufface gold mining, the occurrence of labor disruptions, power cost increases as well as power stoppages, fluctuations and usage constraints, supply chain shortages and increases in the prices of production imports, availability, terms and deployment of capital, changes in government regulation, particularly mining rights and environmental regulation, fluctuations in exchange rates, the adequacy of the Group's insurance coverage and socio-economic or political instability in South Africa and Papua New Guinea and other countries in which we operate.

For a more detailed discussion of such risks and other factors (such as availability of credit or other sources of financing), see the Company's latest Integrated Annual Report and Form 20-F which is on file with the Securities and Exchange Commission, as well as the Company's other Securities and Exchange Commission filings. The Company undertakes no obligation to update publicly or release any revisions to these forward-looking statements to reflect events or circumstances after the date of this presentation or to reflect the occurrence of unanticipated events, except as required by law.

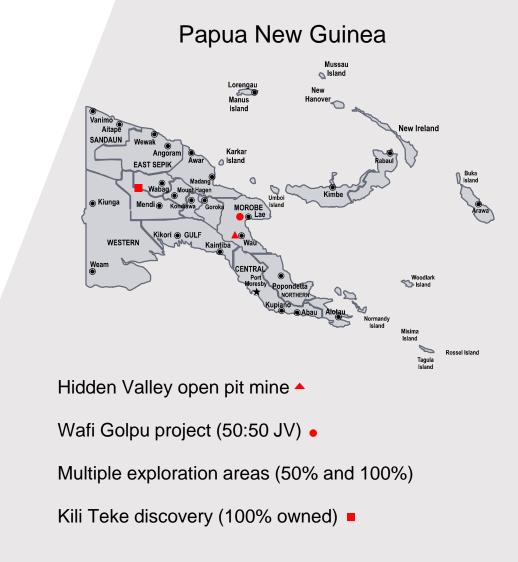


OUR VALUE

#### WHERE WE OPERATE



Listed on JSE and NYSE 9 underground operations •• 1 open pit mine Multiple surface sources •

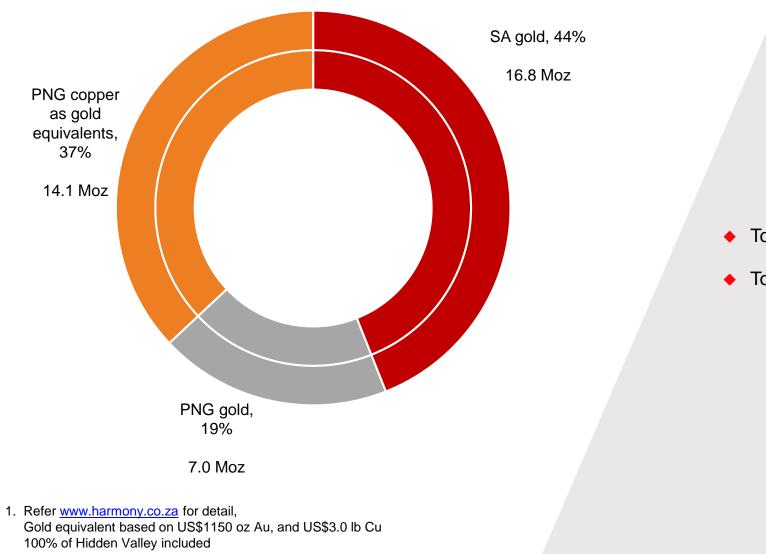


## HARMONY – PNG HISTORY

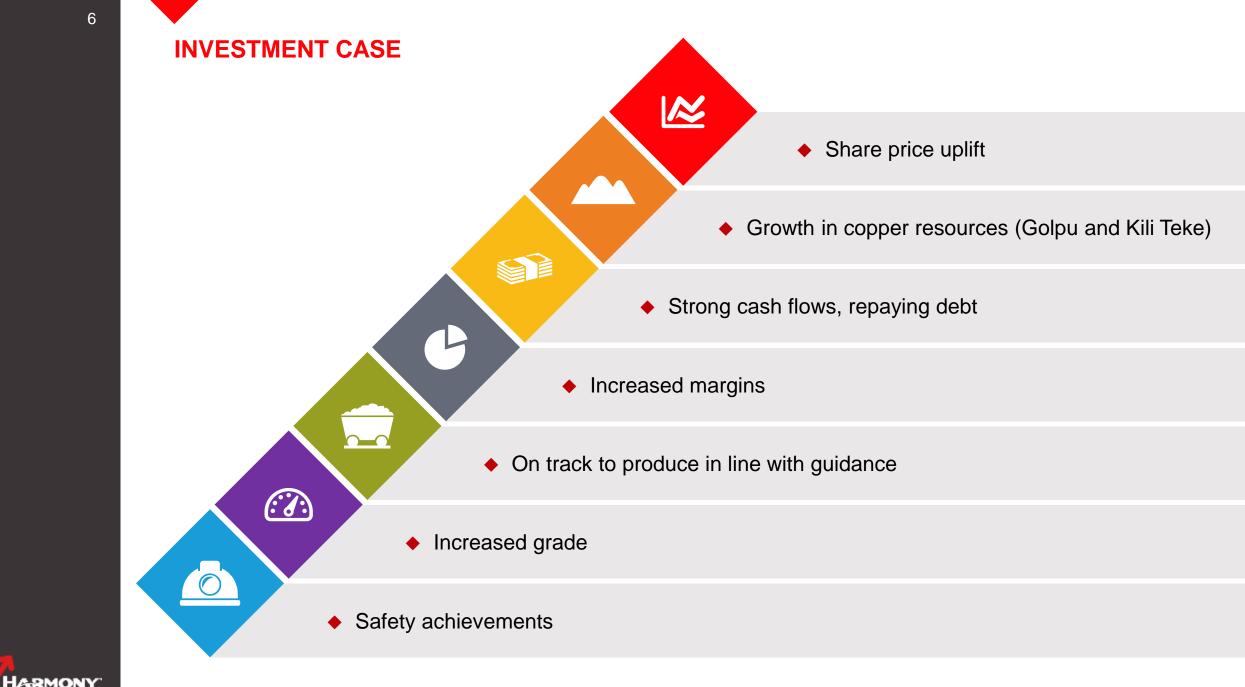
- Established presence in Papua New Guinea since 2004
- Hidden Valley Mine Access road construction commenced July 2006
- Harmony and Newcrest establish Joint venture in Morobe Province PNG May 2008
- Hidden Valley mine officially opened September 2010
- Superb exploration results from Harmony's 100% owned Kili Teke project when KTDD013 delivered the following result: 186m @ 1.02% Cu, 0.72 g/t Au from 256m - July 2015
- Maiden Kili Teke resource declared November 2015
- Golpu feasibility and pre-feasibility study outcomes announced February 2016
- Kili Teke resource upgrade June 2016
- SML application for Wafi Golpu lodged August 2016
- 100% Hidden Valley Mine acquired October 2016



## QUALITY RESERVES (GOLD EQUIVALENT) SPLIT



- Total reserves of 37.8 Moz<sup>1</sup>
- Total resources of 107.6 Moz<sup>1</sup>



### HARMONY'S VALUE UPLIFT

#### FY2016 results:

- 61% reduction in net debt to US\$74 million
- Net profit of US\$66 million
- Headline earnings per share (HEPS) of US\$ 15 cents
- Dividend of US\$ 4 cents
- Copper resource growth in PNG

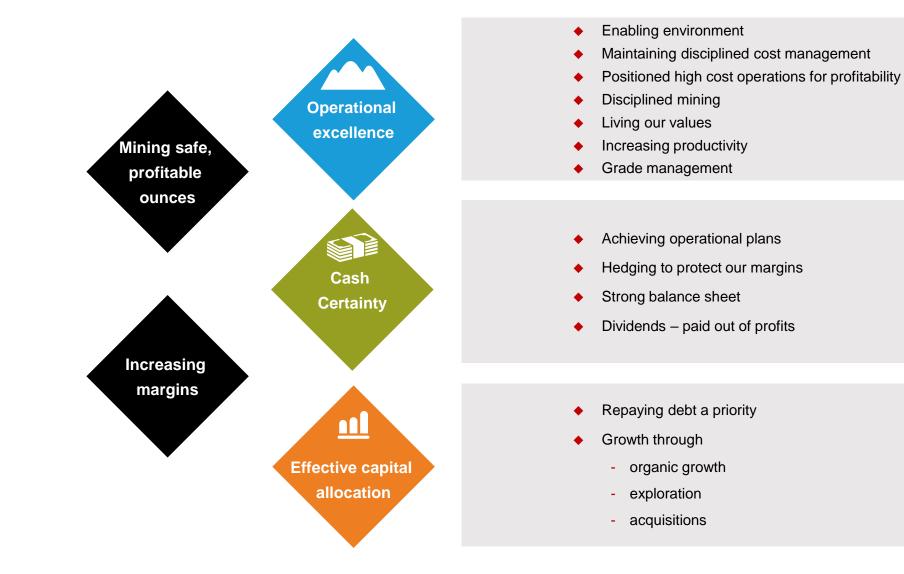
#### Q1FY17 results:

- 6 out of 8 gold industry safety awards given to Harmony at annual MineSAFE event
- 10% increase in gold production
- Production profit of US\$97 million
- US\$60 million free operational cash flow
- 49% decrease in net debt from US\$74 million to US\$38 million
- US\$374 million recorded in revenue highest ever
- Currency and gold hedges realise US\$17 million in profits
- Hidden Valley acquisition

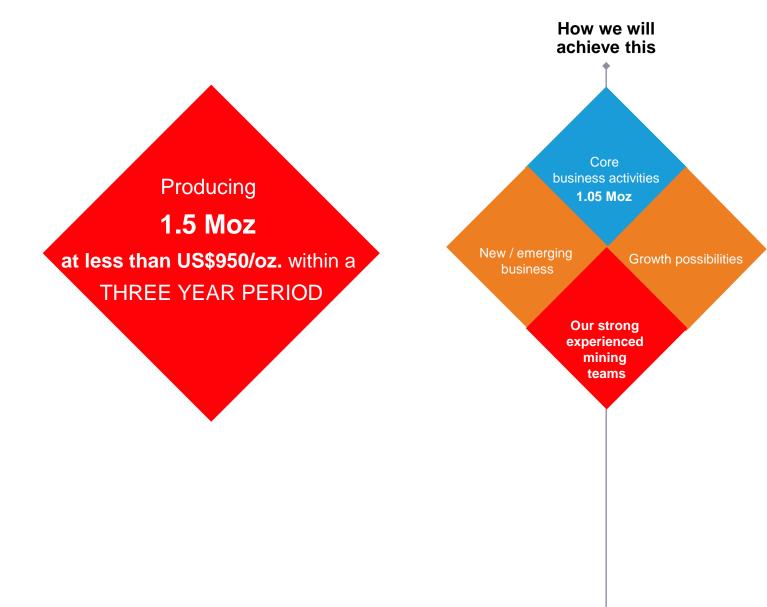


## **OUR STRATEGY**

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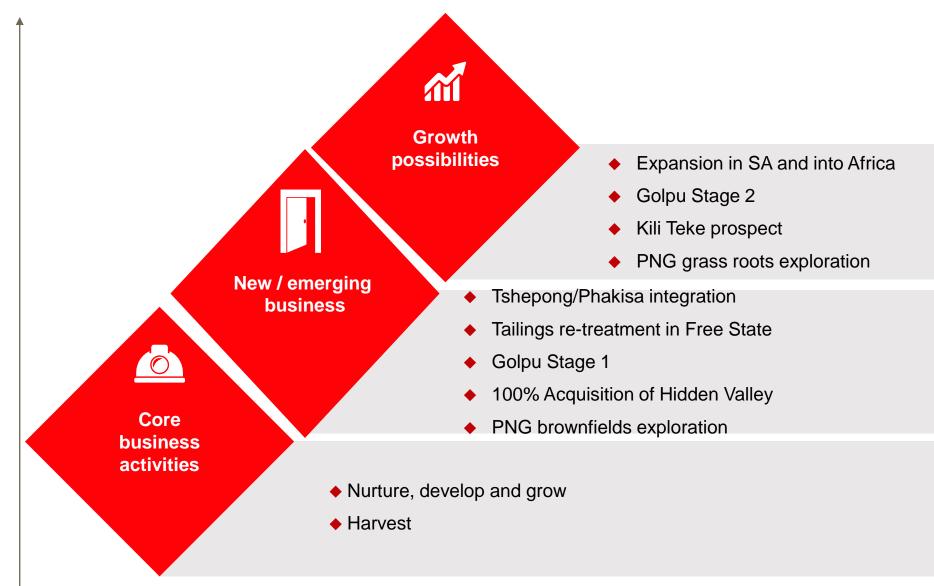


## **OUR ASPIRATION IS TO GROW....BUT NOT AT ALL COST**





#### **GROWING FROM 1.1 MOZ TO 1.5 MOZ**



Time

Ounces

VALUES

# All of us at Harmony Gold are united by our values, ensuring that we measure, we measure up and we deliver

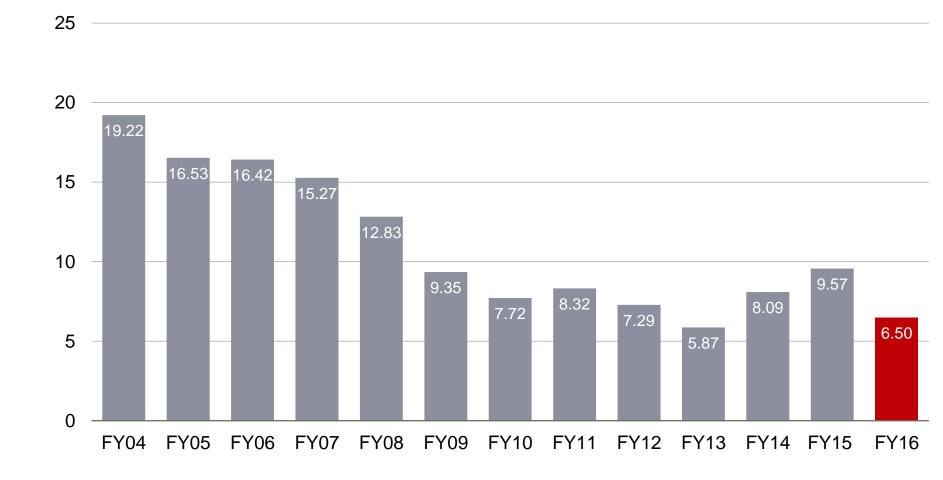


No matter the circumstance, **safety** is our main priority We are all accountable for delivering on our commitments Achievement is core to our success We are all connected as one team

We uphold honesty in all our business dealings and communicate openly with stakeholders



SAFETY COMES FIRST (Y-ON-Y GROUP LOST TIME INJURY FREQUENCY RATE DECREASED)



LTIFR 1 000 000

13

1 000 000 hours worked

**HIDDEN VALLEY - ALL INJURY FREQUENCY RATE** 



14



### SUMMARY OF HIDDEN VALLEY ACQUISITION

- Acquired 50% Newcrest interest in Hidden Valley mine and surrounding exploration tenements for US\$1
  - U\$22.5m payment by Newcrest on exit
- Transaction announced September 2016, concluded October 2016 with all conditions met
- 100% ownership of producing gold and silver mine
  - located in a proven gold province
- Attractive reserve life with extension possible within the current open pit resource
- Established quality management team and stable workforce
- Identified opportunities to further reduce costs
- Mining friendly jurisdiction with good relationships with key stakeholders



## HIDDEN VALLEY PLAN

- Investment of up to Kina 560 million in the next 2 years
- Planned production at steady state of about 180 000oz of gold and 3Moz of silver
- Life-of-mine production of 1.2Moz gold and 18Moz of silver
- Recovered gold grade of between 1.4g/t to 1.5g/t and silver at approximately 20g/t to 23g/t
- Milling rate of approximately 4Mt per annum
- Mining rate ramps up to 28Mt per annum



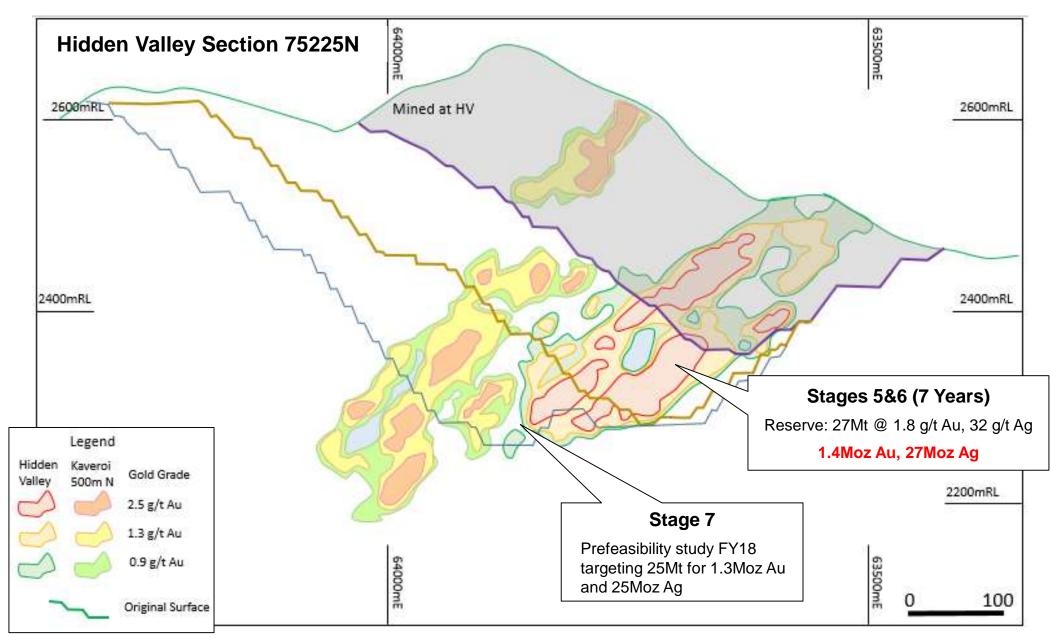


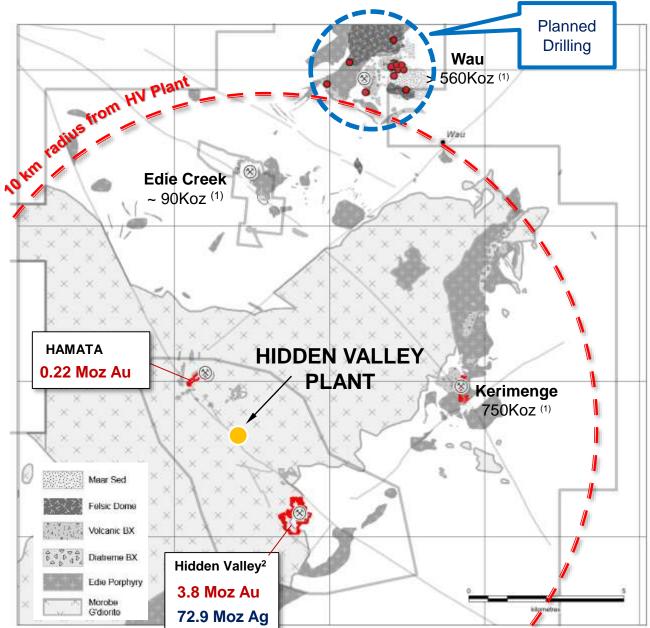
### HIDDEN VALLEY PLAN PROGRESS

- Waste stripping at Stage 5 has commenced
- Investment in additional and replacement mobile fleet 9 additional mining trucks ordered
- Stockpile processing with Hamata ore to June 2017 followed by a five-month mill shut down
- Plant maintenance and upgrade projects planned during the shut down
- Additional 200 personnel being recruited to operate and maintain additional mining equipment



POTENTIAL TO EXTEND LIFE OF MINE THROUGH SUCCESSIVE CUTBACKS





#### **BROWNFIELD EXPLORATION POTENTIAL**

- Secured 100% ownership of prime tenement holding around the mine:
  - In excess of 500km<sup>2</sup>
  - +8 Million ounce mineral district
  - Targeting satellite high-grade resource areas

### Historic mining centre at Wau

- Intermittently mined since the 1930's, previous work focussed on oxide resource areas
- No application of modern epithermal concepts or exploration under cover
- New drill targets developed
- 12 Million Kina Exploration program planned for Wau H12017

Notes:

(1) Historical production / non-JORC resources

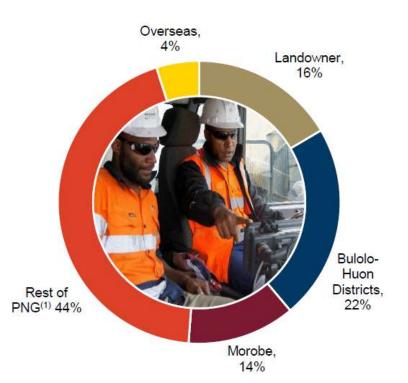
(2) 2016 Resource - refer www.harmony.co.za

#### **REGIONAL ECONOMIC IMPACT OF MINE RE-INVESTMENT**

#### Direct benefit streams (average annualized)

- Total employee salaries **PGK 85M PGK 38M**  Salary and wage tax Royalties and production levy PGK15M Local procurement (excluding PPL power) PGK 410M Power purchased from PPL (PNG) PGK 38M - Total annual average benefit **PGK 586M** Employment Total direct employees 1250 - 1300
  - Total contractors 450 600
  - 73% Workforce based in Morobe Province
  - >95% PNG resourced

Hidden Valley Mine on average converts US\$200m of foreign exchange per year into Kina to the benefit of the national economy



<sup>&</sup>lt;sup>(1)</sup> Our data for this group indicate that 48% of these employees actually live in the Morobe province, (although have their origins from outside the province)



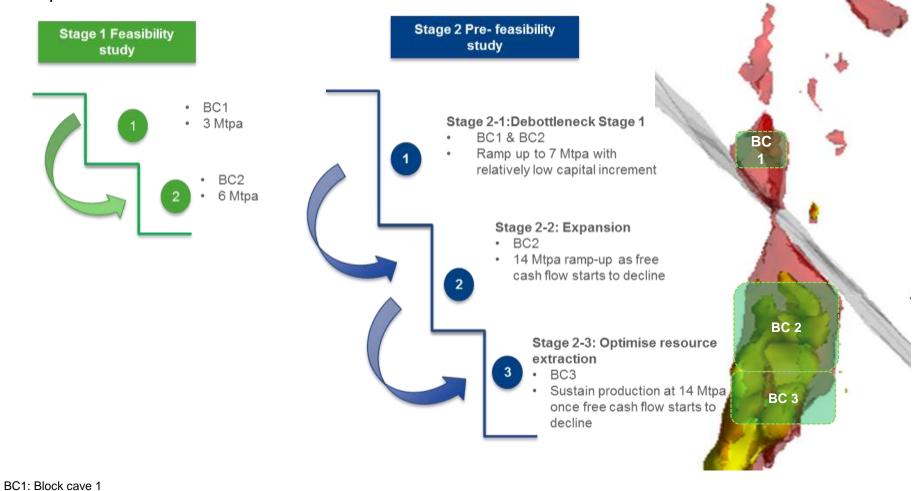
## WAFI GOLPU PROJECT

## WAFI GOLPU PROJECT DEVELOPMENT STRATEGY

- Staged development
  - allows for optimising the capital efficiency
  - progressively de-risks the project prior to further investments
  - optionality and flexibility of mine design
- Stage 1 targets higher-grade sections of the deposit
  - which achieves early production
  - reduces maximum negative cash flow
- Golpu Stage 2 prefeasibility study focused on:
  - optimising Stage 1
  - expanding block cave 2 (BC2) throughput before establishment of a third block cave
    (BC3) below BC2
- Updated Ore Reserve (Harmony's 50% interest)
  - 5.5 million ounces of gold
  - 2.4 million tonnes of copper

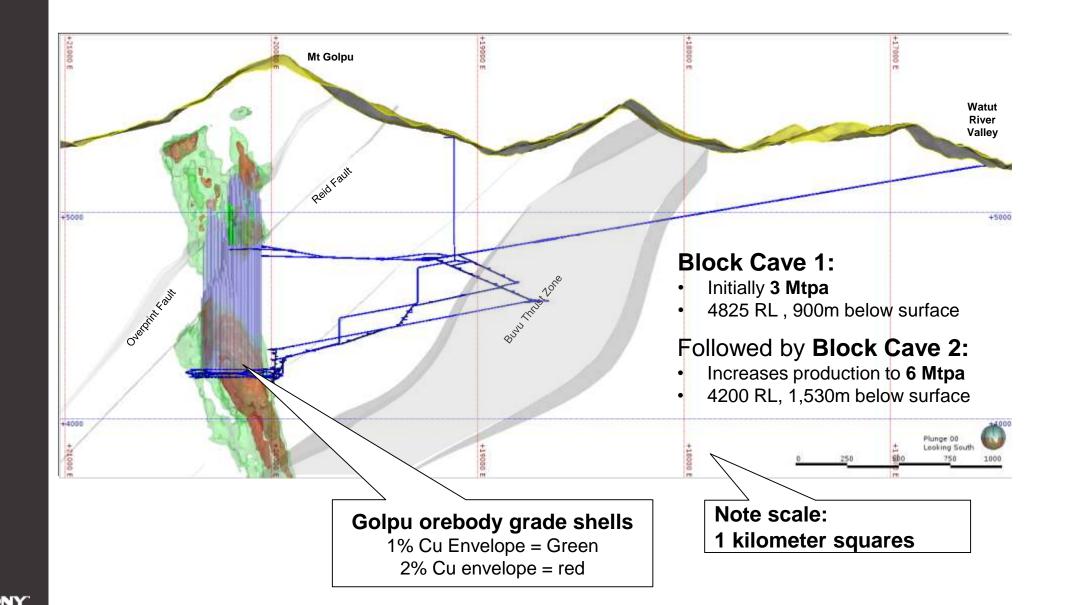
#### STAGED DEVELOPMENT CREATING LONG TERM VALUE

These options are seen as evolutionary steps in the long-term life of mine plan

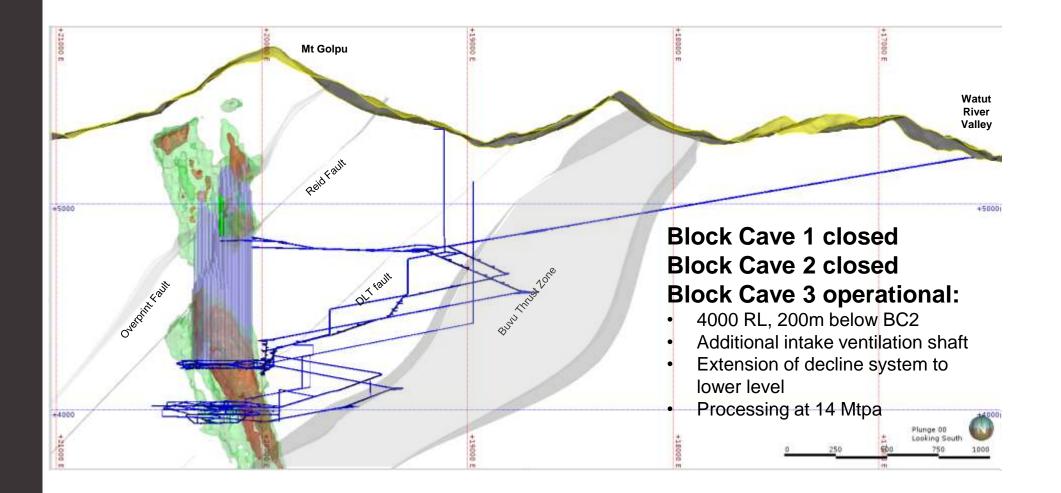


BC1: Block cave 1 BC2: Block cave 2 BC3: Block cave 3

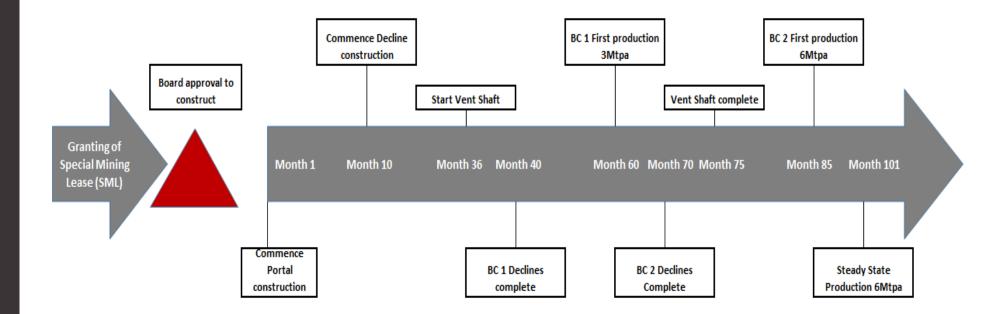
## **STAGE 1 PROJECT: ESTABLISH BLOCK CAVE 1 AND BLOCK CAVE 2**



### **STAGE 2 PROJECT: ESTABLISH BLOCK CAVE 3**







- Special Mining Lease grant date for study outcomes assumed July 2018
- Special Mining Lease application submitted August 2016
- First production 5 years after decline development commences
- Up to 35 years mine life

## FORWARD WORK PLAN UPDATE

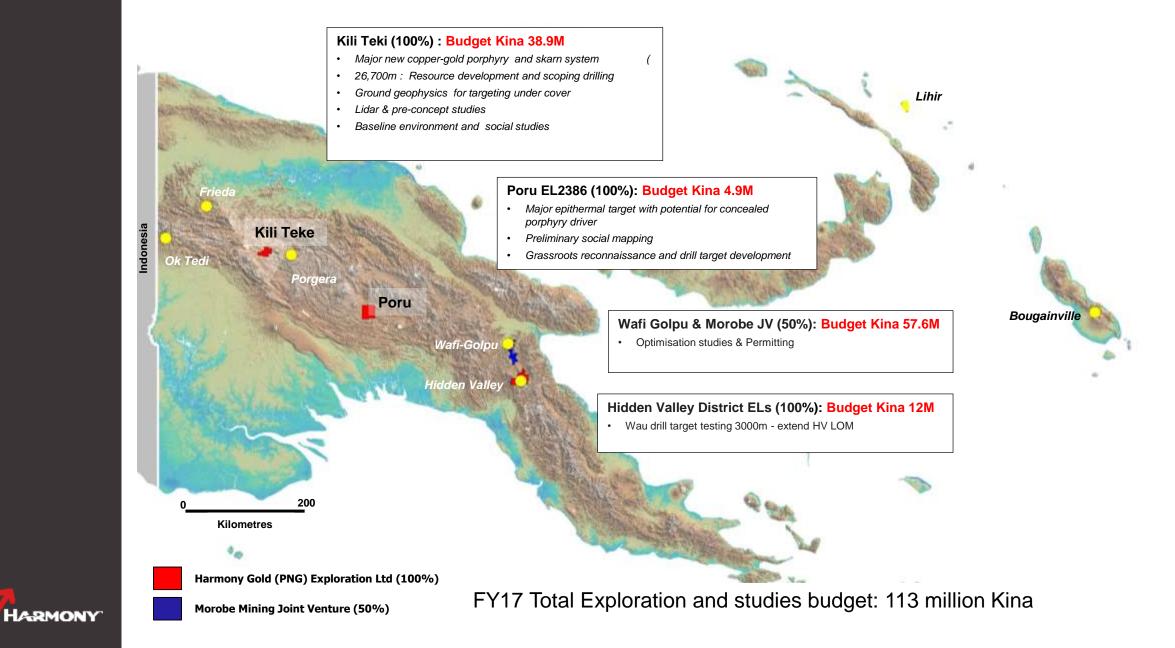
- Feasibility optimisation and de-risking studies additional data gathering underway:
  - Geotechnical drilling of orebody
  - Refining hydrogeological models to improve interpretation
- Tailings management Deep sea tailings placement studies as well as alternate terrestrial storage options being investigated
- Port assessing various options around port
- Power ongoing assessment of power alternatives
- Current feasibility and prefeasibility study to be updated reflecting outcome of the above studies once concluded
- Access declines to be progressed once Special Mining Lease, fiscal stability and board approvals are obtained





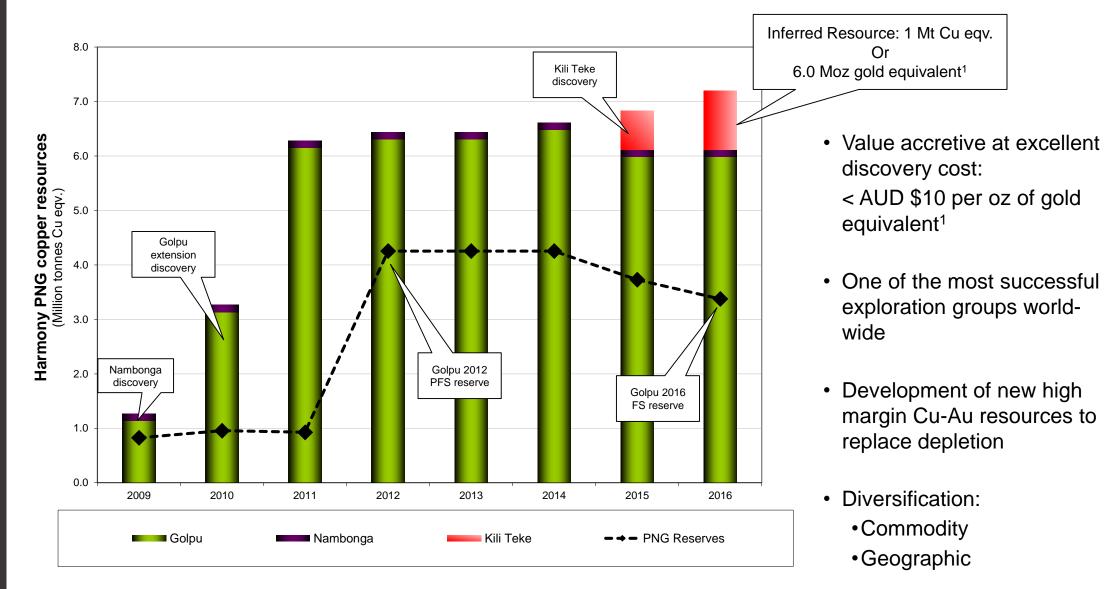
## REGIONAL EXPLORATION

## HARMONY PNG EXPLORATION PORTFOLIO



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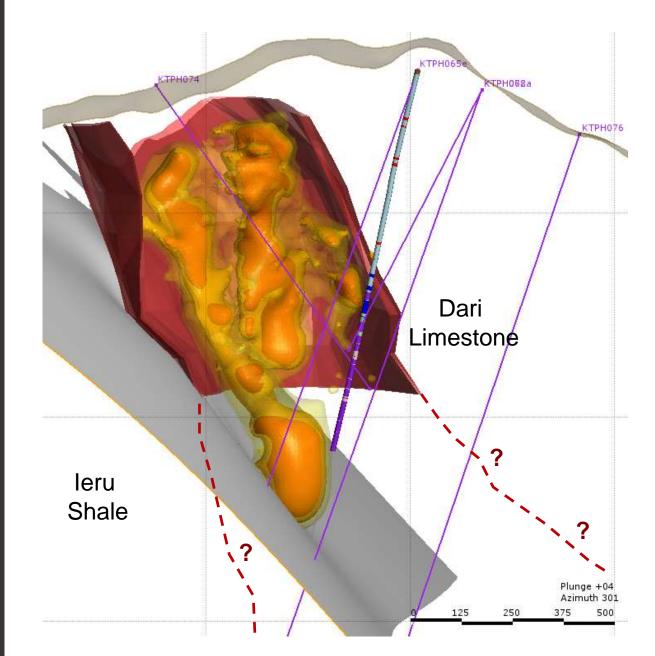
## **GROWING A WORLD CLASS COPPER-GOLD PORTFOLIO**



<sup>1</sup> Copper equivalent based on US\$1150/oz. Au, US\$3.00/lb Cu, with 100% recovery for all metals. <sup>2</sup> Harmony 50% equity tonnes held in MMJV and 100% owned Kili Teke project 2015.

## KILI TEKE - VIEW LOOKING EAST OVER MINERALISED INTRUSIVE COMPLEX





#### **Resource:**

- 6.0 million equivalent gold ounces<sup>1</sup> (785 Kt Cu &1.8 Moz Au)
- Open at depth and along strike to the southeast

## Forward program:

- 2 drill rigs operating
- 5 holes / 6400m remaining to test depth and strike extensions
- Airborne geophysics





## IN CONCLUSION

## HARMONY IN PNG

- We have a long history in PNG and understand the challenges of operating in a developing country
- We have a significant portfolio of assets in PNG covering the whole mining value chain, from an operating mine in Hidden Valley, the Wafi Golpu project as well as exciting brownfields and greenfields exploration prospects
- We have strong balance sheet to progress this portfolio up the value chain
- We understand that working with stakeholders at local, provincial and national level is fundamental to achieving success in PNG
- Our South African and PNG track record and experience will enable us to deliver on our PNG growth objectives



## **CONTACT US**

www.harmony.co.za HarmonyIR@harmony.co.za Tel: +27 411 2011 The information in the presentation that relates to Exploration Results was compiled by Mike Humphries. Mr Humphries is a full time employee of Harmony Gold Mining Company Limited. Mr Humphries is a member of the Australian Institute of Geologists and has sufficient experience which is relevant to the styles of mineralisation and types of deposits under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2012 Edition of the "JORC Code". Mr Humphries consents to the inclusion in this presentation of the matters based on this information in the form and context in which they appear.

The information in this report that relates to Mineral Resources is based on information compiled by Mr Greg Job. Mr Job is a full time employee of Harmony and a member of the Australasian Institute of Mining and Metallurgy. Mr Job has sufficient experience that is relevant to the styles of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in 2012 Edition of the 'Australasian Code for Reporting of Exploration Reports, Mineral Resources and Ore Reserves'. Mr Job consents to the inclusion in this report of the matters based on this information in the form and context in which it appears.

The information in this report that relates to Golpu Mineral Resources is based on information compiled by the Competent Person, Mr Paul Dunham, who is a member of The Australasian Institute of Mining and Metallurgy. Mr Paul Dunham, is a full-time employee of Newcrest Mining Limited or its relevant subsidiaries, holds options and/or shares in Newcrest Mining Limited and is entitled to participate in Newcrest's executive equity long term incentive plan, details of which are included in Newcrest's 2016 Remuneration Report. Mineral Resource growth is one of the performance measures under that plan. Mr Paul Dunham has sufficient experience which is relevant to the styles of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the JORC Code 2012. Mr Dunham consents to the inclusion in this report of the matters based on this information in the form and context in which it appears.

The information in this report that relates to Golpu Ore Reserves is based on information compiled by the Competent Person, Mr Pasqualino Manca, who is a member of The Australasian Institute of Mining and Metallurgy. Mr Pasqualino Manca, is a full-time employee of Newcrest Mining Limited or its relevant subsidiaries, holds options and/or shares in Newcrest Mining Limited and is entitled to participate in Newcrest's executive equity long term incentive plan, details of which are included in Newcrest's 2016 Remuneration Report. Ore Reserve growth is one of the performance measures under that plan. Mr Pasqualino Manca has sufficient experience which is relevant to the styles of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the JORC Code 2012. Mr Manca consents to the inclusion in this report of the matters based on this information in the form and context in which it appears.

